

# **NYSBACLE**

9:00 a.m. – 4:00 p.m.

Tuesday, June 24, 2014 Westchester (Mt. Kisco)

Wednesday, June 25, 2014 Long Island (Uniondale)

**Thursday, June 26, 2014**New York City

*Thursday, June 26, 2014 Syracuse* 

Monday, June 30, 2014
Albany **⊘ebcast** 

# **Webcast**

**Can't attend in person?** This program is also available via a simultaneous live webcast option.

Newly admitted attorneys (less than twenty-four months) must attend the program <u>in person</u> to receive New York MCLE credit.



# Practical Skills – Debt Collection and the Enforcement of Money Judgments

# **Special Offer!**

All Registrants will receive a FREE copy of the Practical Skills 2014 Edition of *Debt Collection* and *Judgment Enforcement*.

## **Register Now!**

Save Money, and Guarantee Your Seat at the Program.

## **Co-Sponsors:**

Business Law Section

Committee on Continuing Legal

Education



# **Program Description**

This program addresses the consequences flowing from the breakdown of a transaction due to non-payment of a debt. By attending the seminar, attorneys will learn how to use the tools provided by the New York Civil Practice Laws and Rules to enforce money judgments and how to avoid the numerous pitfalls

that hinder attorneys from collecting money on behalf of their clients. Those in attendance will receive ethics credit, as the panel will focus on many of the most significant ethical obligations of attorneys doing battle in the debtor/creditor law arena.

Who Should Attend: All attorneys seeking a fundamental but practical overview of handling a debt collection case; attorneys practicing in the area of Business Law, Contracts, and Litigation.

# **Agenda**

8:30 - 9:00

REGISTRATION

9:00 - 9:25

LAYING THE GROUNDWORK

 Judgement Enforcement – The Beginning of the End of the Case – An Overview On Judgment Enforcement

#### YOU WEREN'T PAID - NOW WHAT?

- Evaluating a case
- Evaluating collection potential
- Managing client expectations

9:25-11:05

## PRACTICAL AND PROCEDURAL ASPECTS OF JUDGMENT ENFORCEMENT

- Property subject to judgment enforcement
- Priorities and lien docketing
- Personal property exemptions
- Real property exemptions
- Where to commence an enforcement proceeding
- Restraining notices
- Subpoena duces tecum
- Payment or delivery of judgment debtor property
- Installment payment order
- Payment of debts owed to judgment debtor
- Receivers
- Pre-entry enforcement

11:05-11:15

BREAK

#### 11:15-12:40

## PRACTICAL AND PROCEDURAL ASPECTS OF JUDGMENT ENFORCEMENT (continued)

- Executions
- Income execution
- Levy, sale, and distribution of personal property
- Levy and Sale of Real Property
- Proceedings to determine adverse claims
- Protective orders
- Income executions
- Contempt

12:40-1:40

#### LUNCH (ON YOUR OWN)

1:40-2:30

#### **ETHICAL ISSUES**

- Fair Debt Collection Practices Act
- Fair Credit Reporting Act
- New York Fair Debt Collection Issues
- Consumer Debt Collection Issues
  - 1. Unrepresented Debtors
  - 2. Miscellaneous CPLR Provisions

2:30-2:45 BREAK

2:45-4.00 PAI

#### PANEL DISCUSSION OF PROBLEM AREAS

- Limited partnerships
- Closely held corporations
- Spousal relationships
- Family limited partnershipProfessional practices
- Competing creditors
- Assets the sheriff might not want

4:00

ADJOURNMENT

# **Program Faculty**

#### **Overall Planning Chair**

#### Robert J. Ansell, Esq.,

Partner, SilvermanAcampora LLP, Jericho, NY

#### **Speakers**

Tuesday, June 24, 2014 Westchester (Mt. Kisco)

#### Chair

Melanie Finkel, Of Counsel, Trokie Landau LLP, White Plains, NY

#### Panel

**Christopher T. Bonante,** Principal, Law Firm of Christopher T. Bonante, White Plains, NY

James K. Landau, Partner, Trokie Landau LLP, White Plains, NY Jocelyn Nager, Partner, Frank, Frank, Goldstein & Nager, P.C., New York NY

Benjamin Y. Kaufman, Partner, Wolf Haldenstein Adler Freeman & Herz LLP, New York, NY

Wednesday, June 25, 2014 Long Island (Melville)

#### Chair:

Jay Hellman, Partner, SilvermanAcampora, Jericho, NY

#### Panel:

James Rose, Partner, Certilman Balin Adler & Hyman LLP, East Meadow, NY Adam Browser, Of Counsel, Ruskin Moscou Faltischek P.C., Uniondale, NY Lon Seidman, Partner, SilvermanAcampora, Jericho, NY Christopher Gorman, Associate, Westerman Ball Ederer Miller & Sharfstein, LLP, Uniondale, NY

Thursday, June 26, 2014 New York City

#### Chair:

Robert J. Ansell, Member, Partner, SilvermanAcampora, Jericho, NY

#### Panel:

Robert J. Ansell, Partner, SilvermanAcampora LLP, Jericho, NY Steven Vlock, Principal, Vlock & Associates, P.C. David Blansky, Partner, LaMonica Herbst & Maniscalco, LLP, Wantagh, NY Frank Peretore, Partner, Peretore & Peretore, P.C., NY and NJ

Thursday, June 26, 2014 Syracuse

## Chair:

Phillip Frankel, Member, Bond, Schoeneck & King, Syracuse, NY

#### Panel:

Phillip Frankel, Member, Bond, Schoeneck & King, Syracuse, NY Kimberly Steele, Founding Member, The Steele Law Firm, Oswego, NY Francesco Fabiano, Attorney, Scholaro, Fetter, Grizanti & King, P.C., Syracuse, NY

Monday, June 30, 2014

Albany Webcast

#### Chair:

Robert Ganz, Founding Member, Ganz Wolkenbreit & Siegfeld LLP, Albany, NY

#### Panel:

Robert Ganz, Founding Member, Ganz Wolkenbreit & Siegfeld LLP, Albany, NY

Conor Brownell, Partner, Ganz Wolkenbreit & Siegfeld LLP, Albany, NY Andrew Howard, Founding Member, Freeman Howard PC, Hudson, NY Richard Weisz, Partner, Hodgson Russ LLP, Albany, NY

#### 6.5 MCLE CREDITS: 5.0 Professional Practice; 0.5 Skills; 1.0 Ethics.

This basic-level course has been approved for MCLE credit in New York for all attorneys, including newly admitted (less than 24 months).

This program has also been approved for MCLE credit by the State Bar of California and the Pennsylvania Continuing Legal Education Board for 4.5 credit hours of substantive law and 1.0 credit hours of ethics. All inquiries regarding MCLE credits may be directed to (518) 487-5606.

This program has been approved by the Board on Continuing Legal Education of the Supreme Court of New Jersey for 6.7 hours of total CLE credit. Of these, 1.0 qualify as hours of credit for ethics/professionalism, and 0 qualify as hours of credit toward certification in civil trial law, criminal trial law, workers' compensation law and/or matrimonial law. This course does not qualify under any of the nine specified new admit areas, in five of which New Jersey attorneys admitted in 2009 or thereafter, in their first full two-year compliance period, must take 15 of their 24 required credit hours (see BCLE Reg. 201:2).

The New York State Bar Association's Committee on Continuing Legal Education has been certified by the New York State Continuing Legal Education Board as an accredited provider of continuing legal education in the State of New York.

IMPORTANT NOTICE: PARTIAL CREDIT FOR PROGRAM SEGMENTS NOT ALLOWED. Under the New York State Continuing Legal Education Board Regulations and Guidelines, attendees at CLE programs cannot receive MCLE credit for a program segment unless they are present for the entire segment. Persons who arrive late, depart early, or are absent for any portion of the segment will not receive credit for that segment.

## nformation and Policies

Pre-registration Strongly Advised: You can save money and guarantee your seat and course materials by registering early. Registrations received or postmarked within 10 days of the event, or at the door, are subject to a higher registration fee. Seating is limited in all locations and registrations are taken on a first-come, first-served basis.

Cancellations are easy – full refunds are given: Your full registration fee will be refunded if you give us notice no later than the close of business  $(4:45\ p.m.\ EST)$  on the day prior to the date of the program for which you registered. To cancel, write the State Bar Service Center at One Elk Street, Albany, New York 12207; or fax (518) 487-5618; or call (800) 582-2452. If you do not cancel and do not attend the program, access to a complete set of course materials in PDF format will be forwarded to you via e-mail in consideration of the registration fee. Non-registrants may purchase program materials after the final program date.

MCLE Credit: This program is acceptable for MCLE credit in New York and many other MCLE jurisdictions.

Tuition Assistance: New York attorneys may apply for tuition assistance to attend this program based on financial hardship. Any New York attorney who has a genuine financial hardship may apply for tuition assistance for a CLE program by completing a Tuition Assistance Request Form and returning it to the CLE Department no later than five working days prior to the program, explaining the basis of his/her hardship. If granted, the attorney will receive tuition assistance, depending on the individual's circumstances. For more details, please contact our State Bar Service Center at (800) 582-2452.

Group Discounts: Subject to availability and exclusions, group discounts are available to law firms and organizations sending 3 or more employees to any one NYSBA CLE program. Please contact Jane Nielsen at (518) 487-5586 for more information.

CLE Coupon Plan: For more information on our CLE Coupon Plan offering substantial savings on full-day, live programs, please contact the Registrar's Office at 1.800.582.2452.

Recording of NYSBA Seminars in any form is strictly prohibited.

Accommodations for Persons with Disabilities: NYSBA welcomes participation by individuals with disabilities. NYSBA is committed to complying with all applicable laws that prohibit discrimination against individuals on the basis of disability in the full and equal enjoyment of its goods, services, programs, activities, facilities, privileges, advantages, or accommodations. To request auxiliary aids or services or if you have any questions regarding accessibility, please contact Cindy O'Brien at (518) 487-5585 or cobrien@nysba.org.

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**NYSBACLE** 

ELECTRONIC COURSE MATERIALS

All program materials will be distributed exclusively online in searchable PDF format, allowing attendees more flexibility in storing this information and allowing you to copy and paste relevant portions of the materials for specific use in your practice. A CLE NotePad® (paper) will be provided to all attendees at the live program site. The CLE NotePad® includes lined pages for taking notes on each topic, as well as any PowerPoint presentations submitted prior to printing. Traditional printed course books can be ordered at the program site for a discounted price and will be shipped subsequent to the program date.

## **All Program Attendees Will** Receive a FREE Copy of:

## **Debt Collection and** Judgment Enforcement

Includes Forms on CD

Covering the procedures for debt collection and the enforcement of money judgments, this practice guide addresses restrictions on debt collection, alternatives to litigation, identification and evaluation of the debtor. and also includes Forms on CD.

## FREE! Valued at: \$125

PN: 423803 / 256 pages

1.800.582.2452 | www.nysba.org/pubs



#### 4 WAYS TO REGISTER

Online www.nysba.org/CLE

Call **1.800.582.2452** (U.S. and Canada) or **518.463.3724** in Albany & surrounding area

Use the order form located next to the address section on back page:

State Bar Service Center New York State Bar Association One Elk Street

Albany, NY 12207

518.463.5993

**Pricing NYSBA members: \$195.00** Non-members: \$295.00

Note

Source Code: CL4182

# **Program Locations**

Important Note: If you plan to pre-register within 10 days of the program or register at the door, please call us at (800) 582-2452 or in Albany and surrounding area, at (518) 463-3724, to verify that the program is not sold out or that the date or location has not been changed. Those who pre-register in advance of the program will automatically be notified of any such changes and will receive a full refund up to the day prior to the program, if they cannot attend and notify us of their cancellation. Please pre-register as early as possible.

Tuesday June 24, 2014 Westchester PC: (0DJ07)

Holiday Inn Mt. Kisco One Holiday Inn Drive Mt. Kisco, NY 10549 914.241.2600

Thursday June 26, 2014 **Syracuse** PC: (0DJ06)

**Sheraton Syracuse University Hotel** 801 University Avenue Syracuse, NY 13210 315.475.3000

Wednesday June 25, 2014

**Long Island Marriott** 101 James Doolittle Boulevard **Long Island - Melville** Uniondale, NY 11553 516.794.3800

Monday June 30, 2014 **Albany** PC: (0DJ01)

**New York State Bar Association** 

1 Elk Street Albany, NY 12207 518.463.3200



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PC: (0DJ03)

Thursday June 26, 2014 **New York City** 

PC: (0DJ04)

**New York's Hotel Pennsylvania** 

401 Seventh Avenue New York, NY 10001 212.736.5000



See our Spring 2014 schedule online at www.nysba.org/cle



#### NEW YORK STATE BAR ASSOCIATION CONTINUING LEGAL EDUCATION

1 Elk Street, Albany, NY 12207

Registrant note: Is your name and address listed correctly on the mailing label at the right? If not, please contact the State Bar Service Center at 800.582.2452/518.463.3200. If you receive multiple copies of this brochure, please pass them along to colleagues who may be interested

Practical Skills – Debt Collections and the Enforcement of Money Judgments – PC: (0DJ01)	
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